No 2015-10 - July

# Working Paper **CFP**<sup>1</sup>

# Atlantic versus Pacific Agreement in Agri-food Sectors: Does the Winner Take it All?

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Appendix





## MIRAGE (Online appendix)

This document presents the key elements of the MIRAGE<sup>1</sup> model's structure. The model's equations are presented below. The documentation of the model consists of three papers:

- Bchir, H., Decreux, Y., Guérin, J.-L., and Jean, S. (2002), 'MIRAGE, a computable general equilibrium model for trade policy analysis' CEPII Working Paper no 2002-17.
- Decreux, Y., and Valin, H. (2007), 'MIRAGE, an updated version of the model for trade policy analysis Focus on agriculture and dynamics' CEPII Working Paper no 2007-15.
- Fontagné, L., Fouré, J. and Ramos, M.-P. (2013) 'MIRAGE-e: a general equilibrium long-term path of the world economy' CEPII Working Paper no 2013-39.

**Supply Side** On the supply side, each sector in MIRAGE is modeled as a representative firm, which combines value-added and intermediate consumption in fixed shares. Value-added is a CES bundle of imperfectly substitutable primary factors (capital, skilled and unskilled labor, land and natural resources). Firm's demand for production factors is organized as a CES aggregation of land, natural resources, unskilled labor, and a bundle of the remaining factors. This bundle is a nested CES aggregate of skilled labor and capital (that are considered as relatively more complementary).

MIRAGE assumes full employment of primary factors. Population, participation in the labor market and human capital evolve in each country (or region of the world economy) according to the demographics embedded in the macro projections. This determines the labor force as well as its skill composition (skilled/unskilled). Skilled and unskilled labor is perfectly mobile across sectors, but immobile between countries. Natural resources are sector specific, while land is mobile between agricultural sectors. Natural resources and total land for agricultural sectors are set at their 2007 levels: prices adjust demand to this fixed supply.

Installed capital is assumed to be immobile (sector-specific), while investments are allocated across sectors according to their rates of return. The overall stock of capital evolves by combining capital formation and a constant depreciation rate of capital of 6% that is the same as in the long-term growth models. Gross investment is determined by the combination of saving (the saving rate from the growth model, applied to the national income) and the current account. Finally, while total investment is saving-driven, its allocation is determined by the rate of return on investment in the various activities. For simplicity, and because we lack reliable data on foreign direct investment at country of origin, host and sectoral levels, international capital flows only appear through the current account imbalances, and are not explicitly modeled.

**Demand side** On the demand side, a representative consumer from each country/region maximizes instantaneous utility under a budget constraint and saves a part of its income, determined by saving rates projected in the long-term growth model. Expenditure is allocated to commodities and services according to a LES-CES (Linear Expenditure System – Constant Elasticity of Substitution) function. This implies that, above a minimum consumption of goods produced by each sector, consumption choices among goods produced by different sectors are made according to a CES function. This representation of preferences is well suited to our purpose as it is flexible enough to deal with countries at different levels of development.

Within each sector, goods are differentiated by their origin. A nested CES function allows for a particular status for domestic products according to the usual Armington hypothesis (Armington, 1969): consumer's and firm's choices are biased towards domestic production, and therefore domestic and foreign

<sup>&</sup>lt;sup>1</sup>This version is nicknamed MIRAGE-e 1.0 (1.0.1 – revision 97).

goods are imperfectly substitutable, using a CES specification. We use Armington elasticities provided by the GTAP database and estimated by Hertel et al. (2007). Total demand is built from final consumption, intermediate consumption and investment in capital goods.

**Dynamics** Dynamics in MIRAGE are of two kinds: the total factor productivity is calibrated in a baseline exercise, while production factors dynamics are set exogenously. Both are built in MIRAGE using macroeconomic projections from the MaGE model documented in Fouré et al. (2013).

Total factor productivity is based on the combination of three mechanisms. First, agri-food productivity is projected separately, as detailed in Fontagné et al. (2013). Second, a 2 percentage point growth difference between TFP in manufactures and services is assumed (as in van der Mensbrugghe, 2005). Third, the aggregate country-level TFP is calibrated in the baseline exercise in order to match both production factors and GDP projections resulting from the aggregate growth model, given the exogenous agri-food productivity and the productivity gap between manufacturing and services.

Dynamics in MIRAGE is implemented in a sequentially recursive way. That is, the equilibrium can be solved successively for each period, given the exogenous trajectory for sector-specific TFP calibrated as described above, the accumulation of production factors – savings, current accounts, active population and skill level – coming from the growth model. Simulations extend up to 2025. Finally, MIRAGE is calibrated on the GTAP dataset version 8.1, with 2007 as a base year.

#### References

Armington, P.S. (1969), 'A Theory of Demand for Products Distinguished by Place of Production', Staff Papers - International Monetary Fund, 16(1): 159–178.

Fontagné, L., Fouré, J. and Ramos, M.-P. (2013) 'MIRAGE-e: a general equilibrium long-term path of the world economy' CEPII Working Paper no 2013-39.

Fouré, J., Bénassy-Quéré, A., and Fontagné, L. (2013) 'Modelling the world economy at the 2050 horizon', *Economics of Transition*, 21(4): 617–654.

Hertel, T.W., Hummels, D., Ivanic, M., and Keeney, R. (2007) 'How confident can we be of CGE-based assessments of Free Trade Agreements?, *Economic Modelling*, 24(4): 611-635.

Van der Mensbrugghe, D. (2005) LINKAGE Technical Reference Document, World Bank, Washington DC.

Options not included:

- Energy in the value-added bundle.
- Quality differentiation depending on the origin of goods.
- Imperfect competition.
- Carbon policy.

#### 1 Notation

#### 1.1 Variable names

Any variable X in MIRAGE will be associated with its price  $P^X$ , unless explicited otherwise. In addition, we use several conventions:

- EVoleX will denote the counterpart of variable X measured in energy quantity (Mtoe)
- EmCO2X will denote the counterpart of variable X measured in quantity of  $CO_2$  emissions  $(MtCO_2)$
- $X^*$  will denote variable X measured at initial prices (ex. :  $GDP_{r,t}$  and  $GDP_{r,t}^*$ ).

#### 1.2Indexes

Regarding indexes, we will use the following notations:

- *i* and *j* will refer to sectors. *i* will be used preferentially for goods while *j* will represent sectors.
- r and s will represent regions. When appropriate r will denote the origin while s will represent the destination.  $r^*$  will correspond to the reference region (the first one).
- t will denote time (in years). The reference year is indexed by  $t_0$ .

#### 1.3**Functional forms**

Any relation between two variables A and B forming a bundle X will be parametrized by share or scale coefficients  $\alpha^A$  and  $\alpha^B$ . When appropriate, the elasticity of substitution between A and B inside X will be noted  $\sigma_X$ .

In a nutshell, we will use the following abreviations for functional forms:

- $X \equiv Leontief[A; B]$  for Leontief-like relationships,
- $X \equiv CES^{\sigma_X}[A; B]$  for Constant Elasticity of Substitution,
- and  $X \equiv CD[A; B]$  for Cobb-Douglas.

More than two components Our functional form will in many case have more than two componants. We then will add the other components in the notation, as in  $CD[(A, P^A); (B, P^B); (C, P^C)]$ . However, if these components can be indexed by subscript k, then we will write  $(X, P^X) \equiv CES_k^{\sigma_X} [A_k, P_k^A]$ , Leontief<sub>k</sub>  $[A_k, P_k^A]$  or  $CD_k [A_k, P_k^A]$ .

#### Booleans 1.4

We differentiate sectors by using booleans. For instance, if SET represents only some sectors, SET(i)will be true only for sectors in SET. (false otherwise) We can also write  $i \in SET$  or  $i \notin SET$  to denote inclusion of i in SET.

#### 2 **Parameters**

#### Booleans

DUDICALIS		
TrT(i)	i is a transportation sector	
Agri(i)	i is an agricultural sector	
Serv(i)	i is a services sector	
Supply		
$\sigma_i^{IC}$	Elasticity of substitution between intermediate consumption ( $\sigma_i^{IC} = 0.6$ )	
$\sigma_i^{VA}$	Elasticity of substitution between first-level value added ( $\sigma_i^{VA} = 1.1$ )	
$\sigma_i^{VAQL}$	Elasticity of substitution between second-level value added components ( $\sigma_i^{VAQL}$ from GTAP)	
$\sigma^Q_i$	Elasticity of substitution between Skilled Labor and Capital ( $\sigma_i^Q = 0.6$ )	
Demand		
$cmin_{i,r}$	Minimal consumption level for LES-CES (calibrated)	
$\mu_{j,r,s}$	Transport demand per unit of volume (calibrated)	
$PWO_i$	Normalisation parameter for world average price (calibrated)	
$\sigma_r^C$	Elasticity of substitution between final consumptions (calibrated)	
$\sigma^{KG}$	Elasticity of substitution between capital goods ( $\sigma^{KG} = 0.6$ )	
$\sigma_i^{IMP}$	Elasticity of substitution between foreign origins ( $\sigma_i^{IMP}$ from GTAP)	
$\sigma_i^{ARM}$	Elasticity of substitution between domestic and for eign good $(\sigma_i^{ARM}=(\sigma_i^{IMP}-1)/\sqrt{2})+1)$	

#### Factor markets

$TotalLand_r^0$	Initial land supply (from GTAP)
$\sigma^{Land}$	Land elasticity of transformation $(\sigma^{Land} = 0.5)$
$\delta_r$	Capital depreciation rate ( $\delta_r = 0.06$ )

#### Taxes and equivalents

$tax_{i,j,r,t}^{IC}$	Tax on intermediate consumption
$tax_{i,r,t}^{C}$	Tax on intermediate consumption
$tax_{i,r,t}^{KG}$	Tax on capital good consumption
$tax_{i,r,t}^P$	Tax on production
$subf_{i,r,t}^{Land}$	Subsidy to land use
$subf_{i,r,t}^{UnSkL}$	Subsidy to unskilled labor
$subf_{i,r,t}^{SkL}$	Subsidy to skilled labor
$subf_{i,r,t}^{Capital}$	Subsidy to capital
$Tariff_{i,r,s,t}$	Import duty (and tariff-equivalent for NTMs when appropriate)
$tCost_{i,r,s,t}$	Iceberg cost (for time spent in customs, NTMs, etc.)
$tax_{i,r,s,t}^{EXP}$	Export tax from GTAP (and export tax equivalent for NTMs when appropriate)
$tax_{i,r,s,t}^{AMF}$	Export tax equivalent to Multi-fiber agreement quotas (from GTAP)

### Energy and $CO_2$ emissions

$\varepsilon_{e,r}^{Y}$	Conversion coefficient for energy content of production (Mtoe)
$ \begin{array}{c} \varepsilon^Y_{e,r} \\ \varepsilon^C_{e,r} \end{array} $	Conversion coefficient for energy content of final consumption (Mtoe)
$\varepsilon_{e,j,r}^{IC}$	Conversion coefficient for energy content of intermediate consumption (Mtoe)
$arepsilon_{e,j,r}^{IC} \ arepsilon_{e,r}^{D}$	Conversion coefficient for energy content of domestic demand (Mtoe)
$arepsilon_{e,j,r}^{DEM} \ \kappa^{H}_{e,r}$	Conversion coefficient for energy content of foreign demand (Mtoe)
$\kappa_{e,r}^{H}$	Conversion coefficient for $CO_2$ content of final consumption (MtCO <sub>2</sub> )
$\kappa^{IC}_{e,j,r}$	Conversion coefficient for $CO_2$ content of intermediate consumption (MtCO <sub>2</sub> )

#### Revenues and macroeconomic closure

$Sav_{r,t}$	Savings rate
$a_{i,r,s}$	Investment initial scale coefficient
$\alpha$	Elasticity of investment to return on capital ( $\alpha = 40$ )

#### Dynamics

$g_{r,t}^L$	Exogenous growth rate of unskilled labor (from EconMap)
$g^H_{r,t}$	Exogenous growth rate of skilled labor (from EconMap)
$\Delta Savings_{r,t}$	Exogenous variation in savings rate (pct. of GDP, from EconMap)
$g_{r,t}^{EProd}$	Exogenous growth rate of energy productivity (from EconMap)
$g_{r,t}^{GDP}$	Exogenous growth rate of GDP (from EconMap)
$TFPAgri_{j,r,t}$	Exogenous growth rate of agricultural TFP
$\Delta g_j^{TFP}$	Exogenous gap between industry and services productivity growth rate ( $\Delta g_j^{TFP} = 0.02$
U U	if $j \in Serv$ , $\Delta g_j^{TFP} = 0$ otherwise)
$\Delta C\!ABal_{r,t}$	Exogenous variation in current account balance (pct. of world GDP, from EconMap)

# $\begin{array}{c} 3 & \mathrm{Variables} \\ \mathrm{Supply} \end{array}$

<u>First Level</u>	
$Y_{i,r,t}$	Output of sector $i$
$VA_{i,r,t}$	Value added
$CNTER_{i,r,t}$	Aggregate intermediate consumption
<u>Factors</u>	
$Land_{i,r,t}$	Land factor
$NatRes_{i,r,t}$	Natural resources
$RESV_{i,t}$	Natural resources adjustment coefficient
$UnSkL_{i,r,t}$	Unskilled labor
$SkL_{i,r,t}$	Skilled labor
$Capital_{i,r,t}$	Capital
Aggregates	
$VAQL_{i,r,t}$	Unskilled labor and $Q$ aggregate
$Q_{i,r,t}$	Skilled labor and Capital aggregate
Intermediate con	asumption
$IC_{i,j,r,t}$	Intermediate consumption of good $i$ by sector $j$
Demand	
<u>Final demand</u>	
$U_{r,t}$	Consumer utility
$C_{i,r,t}$	Final consumption of good $i$
$BUDC_{r,t}$	Budget allocated to consumption
<u>Capital good</u>	
$INVTOT_{r,t}$	Total investment in region $r$
$INV_{i,r,s,t}$	Investment from $r$ to sector $i$ in $s$
$KG_{i,r,t}$	Capital demand for good $i$
Aggregate dema	nd
$DEMTOT_{i,s,t}$	Total demand for good $i$ in region $s$
$M_{i,s,t}$	Demand for imported good $i$
$D_{i,s,t}$	Domestic demand for good $i$
$DEM_{i,r,s,t}$	Demand in region $s$ for good $i$ from region $r$
$TRADE_{i,r,s,t}$	Exports of good $i$ from region $r$ to region $s$
<u>Transport</u>	
$TR_{i,r,s,t}$	Transport demand to route good $i$ from $r$ to $s$
$TRMode_{j,i,r,s,i}$	t Demand for transport type $j$ to route good $i$ from $r$ to $s$
$TRSupply_{j,r,t}$	Supply of transport type $j$
$WorldTR_{j,t}$	Aggregate supply of transport mode $j$
Prices	
$P^{FOB}_{i,r,s,t}$	Free On Bord price
$P_{i,r,s,t}^{CIF}$	Price including Cost, Insurance and Freight
$P_{i,t}^{WORLD}$	World average price for good $i$

#### Factor markets

$TotalUnSkL_{r,t}$	Total supply of unskilled labor
$TotalSkL_{r,t}$	Total supply of skilled labor
$TotalLand_{r,t}$	Total supply for land
$TotalCapital_{r,t}$	Total capital supply
$w_{j,r,t}^{Land}$	Land return rate in sector $j$
$w_{j,r,t}^{TotalLand}$	Land return rate
$w_{j,r,t}^{Capital}$	Capital return rate in sector $j$
$w_{r,t}^{TotalCapital}$	Capital return rate
$w_{r,t}^{UnSkL}$	Wage for unskilled labor
$w_{r,t}^{SkL}$	Wage for skilled labor

#### Energy and $\mathbf{CO}_2$ emissions

Energy in Mtoe		
$AgCons_{e,r,t}$	Quantity conservation adjustment coefficient (consumption side)	
$AgDem_{e,r,t}$	Quantity conservation adjustment coefficient (demand side)	
$EVoleY_{e,r,t}$	Production of energy $e$ (Mtoe)	
$EVoleC_{e,r,t}$	Final consumption of energy $e$ (Mtoe)	
$EVoleIC_{e,j,r,t}$	Intermediate consumption of energy $e$ (Mtoe)	
$EVoleCons_{e,r,t}$	Total consumption of energy $e$ in region $r$ (Mtoe)	
$EVoleD_{e,r,t}$	Domestic demand for energy $e$ (Mtoe)	
$EVoleDEM_{e,r,s,t}$	Foreign demand for energy $e$ (Mtoe)	
$EVoleDEMTOT_{e,s,t}$	Total demand for energy $e$ in region $s$	
$EVoleDEM from Reg_{e,i}$	r,tTotal demand for energy $e$ from region $r$	
do · ·		

 $\underline{\mathrm{CO}}_2$  emissions

$EmCO_2IC_{e,j,r,t}$	$CO_2$ emissions from intermediate consumption of energy $e$ in sector $j$ (MtCO <sub>2</sub> )	
$EmCO_2H_{e,r,t}$	$CO_2$ emissions from finale consumption of energy $e$ (MtCO <sub>2</sub> )	

#### Revenues and macroeconomic closure

Revenues

$ProdTaxREV_{i,r,t}$	Revenue from production tax
$ExpTaxREV_{i,r,t}$	Revenue from export tax
$TariffREV_{i,s,t}$	Revenue from tariffs
$ConsTaxREV_{i,s,r}$	. Revenue from consumption tax
$TaxREV_{s,t}$	Total tax revenues
$REV_{r,t}$	Total revenues
Closure	
$B_{r,t}$ In	vestment scale coefficient
$CABal_{r,t}$ C	urrent account balance

#### GDP and numeraire

$D_{i,r,t}^{NA}$	Domestic demand (National Accounts method)
$DEM_{i,r,s,t}^{NA}$	Foreign demand (National Accounts method)
$DEMTOT_{i,s,t}^{NA}$	Total demand (National Accounts method)
$DEMTOT_{i,s,t}^{NA}$	Total demand at initial prices (National Accounts method)
$KG_{i,r,t}^{NA}$	Capital good demand (National Accounts method)
$C_{i,r,t}^{NA}$	Final consumption (National Accounts method)
$TFPJ_{j,r,t}$	Sector-specific component of TFP
$TFP_{r,t}$	National component of TFP
$GDP_{r,t}$	Gross Domestic Product
$GDP_{i,r,t}^{\star}$	Gross Domestic Product at initial prices
$WGDPVAL_t$	World GDP

## 4 Equations

#### 4.1 Supply

#### First-stage in production function

$$Y_{i,r,t} \equiv Leontief\left[VA_{i,r,t}; CNTER_{i,r,t}\right] \tag{1}$$

#### Intermediate consumption

$$CNTER_{i,r,t} \equiv CES_j^{\sigma_i^{LC}} \left[ IC_{i,j,r,t} \right]$$
<sup>(2)</sup>

$$P_{i,j,r,t}^{IC} = P_{i,r,t}^{DEMTOT} \left( 1 + tax_{i,j,r,t}^{IC} \right)$$
(3)

# Value added $VA_i$

$$\frac{VA_{i,r,t}}{\left(TFP_{r,t}TFPJ_{j,r,t}\right)^{\sigma_i^{VA}}} \equiv CES^{\sigma_i^{VA}}\left[Land_{i,r,t}; NatRes_{i,r,t}RESV_{i,t}; VAQL_{i,r,t}\right]$$
(4)

$$VAQL_{i,r,t} \equiv CES^{\sigma_i^{VAQL}} \left[ UnSkL_{i,r,t}; Q_{i,r,t} \right]$$
(5)

$$Q_{i,r,t} \equiv CES^{\sigma_i^Q} \left[SkL_{i,r,t}; Capital_{i,r,t}\right] \tag{6}$$

$$P_{i,j,r,t}^{EIC} = P_{i,r,t}^{DEMTOT} \left( 1 + ta x_{i,j,r,t}^{IC} \right)$$

$$\tag{7}$$

#### 4.2 Demand

Final demand

$$U_{r,t} \equiv CES_i^{\sigma^C} \left[ C_{i,r,t} - cmin_{i,r} \right]$$
(8)

$$BUDC_{r,t} = \sum_{i} P_{i,r,t}^C C_{i,r,t} \tag{9}$$

$$P_{i,r,t}^{C} = P_{i,r,t}^{DEMTOT} \left( 1 + tax_{i,r,t}^{C} \right)$$

$$\tag{10}$$

#### Capital good

$$INVTOT_{s,t} \equiv CES_i^{\sigma^{KG}} \left[ KG_{i,s,t} \right]$$
(11)

$$P_{i,r,t}^{KG} = P_{i,r,t}^{DEMTOT} \left( 1 + tax_{i,r,t}^{KG} \right) \tag{12}$$

#### Aggregate demand

$$DEMTOT_{i,s,t} = C_{i,s,t} + \sum_{j} IC_{i,j,s,t}$$
(13)

$$DEMTOT_{i,r,s} \equiv CES^{\sigma^{ARM}} \left[ D_{i,s,t}; M_{i,s,t} \right]$$

$$(14)$$

$$M_{i,r,s} \equiv CES_r^{\sigma_i^{IMI}} \left[ DEM_{i,r,s,t} \right] \tag{15}$$

<u>Transport</u>

$$TRADE_{i,r,s,t} = DEM_{i,r,s,t}$$

$$TB_{i,r,s,t} = \mu_{i,r,s,t}$$

$$(16)$$

$$(17)$$

$$TR_{j,r,s,t} = \mu_{j,r,s} \left(1 + tCost_{i,r,s,t}\right) TRADE_{j,r,s,t}$$

$$TR_{j,r,s,t} \equiv CD_{i \in TrT} \left[TRMode_{i,j,r,s,t}\right]$$
(17)
(18)

$$WorldTR_{i,t} \equiv CD_r \left[ TRSupply_{i,r,t} \right] \quad \text{if} \quad i \in TrT$$
(19)

$$WorldTR_{i,t} = \sum_{j,r,s} TRMode_{i,j,r,s} \text{ if } i \in TrT$$

$$\tag{20}$$

Prices

$$P_{i,r,s,t}^{FOB} = P_{i,r,t}^{Y} \left(1 + tCost_{i,r,s,t}\right) \left(1 + tax_{i,r,t}^{P}\right) \left(1 + tax_{i,r,s,t}^{EXP} + tax_{i,r,s,t}^{AMF}\right)$$
(21)

$$P_{i,r,s,t}^{CIF} = P_{i,r,s,t}^{FOB} + \mu_{i,r,s} P_{i,r,s,t}^{TR} \left(1 + tCost_{i,r,s,t}\right)$$
(22)

$$P_{i,r,t}^{D} = P_{i,r,t}^{T} \left( 1 + tax_{i,r,t}^{F} \right)$$
(23)

$$P_{i,r,s,t}^{DEM} = P_{i,r,s,t}^{CIF} \left(1 + Tariff_{i,r,s,t}\right)$$

$$\tag{24}$$

$$P_{i,t}^{WORLD} = \frac{1}{PWO_i} \left[ \prod_{r,s} \left( P_{i,r,s,t}^{CIF} \right)^{TRADE_{i,r,s,t}} \right]^{\frac{1}{\sum_{r,s} TRADE_{i,r,s,t}}}$$
(25)

Commodity market equilibrium

$$Y_{i,r,t} = \begin{cases} D_{i,r,t} + \sum_{s} DEM_{i,r,s,t} & \text{if } i \notin TrT \\ D_{i,r,t} + \sum_{s} DEM_{i,r,s,t} + TRM_{i,r,t} & \text{if } i \in TrT \end{cases}$$
(26)

#### 4.3 Factor markets

#### Labor

$$TotalUnSkL_{r,t} = \sum_{j} UnSkL_{j,r,t}$$
<sup>(27)</sup>

$$TotalSkL_{r,t} = \sum_{j} SkL_{j,r,t}$$
(28)

#### Land

$$TotalLand_{r,t} \equiv CET_i^{\sigma^{Land}} \left[ \left( w_{i,r,t}^{Land}, Land_{i,r,t} \right) \right]$$

$$(29)$$

$$TotalLand_{r,t} = TotalLand_r^0 \left(\frac{w_{r,t}^{TotalLand}}{P_{r,t}^U}\right)^{*}$$
(30)

$$TotalLand_{r,t} = \sum_{j} Land_{j,r,t}$$
(31)

$$w_{j,r,t}^{Land} = w_{r,t}^{TotalLand} \tag{32}$$

#### Capital Stock and investment

$$K_{i,r,s,t} = K_{i,r,s,t-1} \left( 1 - \delta_r \right) + INV_{i,r,s,t}$$
(33)

$$Capital_{i,s,t} = \sum_{r} K_{i,r,s,t} \tag{34}$$

$$TotalCapital_{r,t} = \sum_{j} Capital_{j,r,t}$$
(35)

#### Factor-based subsidies

$$P_{i,r,t}^{Land} = w_{i,r,t}^{Land} - P_{r,t}^{U} subf_{i,r,t}^{Land}$$

$$\tag{36}$$

$$P_{i,r,t}^{UnSkL} = w_{r,t}^{UnSkL} - P_{r,t}^{U}subf_{i,r,t}^{UnSkL}$$

$$(37)$$

$$P_{i,r,t}^{SkL} = w_{r,t}^{SkL} - P_{r,t}^{U} subf_{i,r,t}^{SkL}$$
(38)

$$P_{i,r,t}^{Capital} = w_{i,r,t}^{Capital} - P_{r,t}^{U} subf_{i,r,t}^{Capital}$$

$$(39)$$

#### 4.4 Energy and $CO_2$ emissions

#### Energy in Mtoe

#### <u>Production</u>

$$EVoleY_{e,r,t} = \varepsilon_{e,r}^{Y} \cdot Y_{e,r,t}$$

$$\tag{40}$$

#### $\underline{\text{Consumption}}$

$$EVoleC_{e,r,t} = AgCons_{e,r,t} \cdot \varepsilon_{e,r}^C \cdot C_{e,r,t}$$

$$\tag{41}$$

$$EVoleIC_{e,j,r,t} = AgCons_{e,r,t} \cdot \varepsilon_{e,j,r}^{IC} \cdot IC_{e,j,r,t}$$

$$\tag{42}$$

$$EVoleCons_{e,r,t} = EVoleC_{e,r,t} + \sum_{j} EVoleIC_{e,j,r,t}$$
(43)

Demand

$$EVoleD_{e,r,t} = AgDem_{e,r,t} \cdot \varepsilon_{e,r}^{D} \cdot D_{e,r,t}$$

$$\tag{44}$$

$$EVoleDEM_{e,r,s,t} = AgDem_{e,r,t} \cdot \varepsilon_{e,r,s}^{DEM} \cdot DEM_{e,r,s,t}$$

$$(45)$$

$$EVoleDEMTOT_{e,s,t} = EVoleD_{e,s,t} + \sum_{r} EVoleDEM_{e,r,s,t}$$

$$\tag{46}$$

$$EVoleDEM from Reg_{e,r,t} = EVoleD_{e,r,t} + \sum_{s} EVoleDEM_{e,r,s,t}$$

$$\tag{47}$$

#### Quantity accounting

$$EVoleY_{e,r,t} = EVoleDEM from Reg_{e,r,t}$$

$$\tag{48}$$

$$EVoleCons_{e,r,t} = EVoleDEMTOT_{e,r,t}$$

$$\tag{49}$$

#### $\mathbf{CO}_2$ emissions

$$EmCO_2IC_{e,j,r,t} = AgCons_{e,r,t} \cdot \kappa_{e,j,r}^{IC} \cdot IC_{e,j,r,t}$$

$$\tag{50}$$

$$EmCO_2H_{e,r,t} = AgCons_{e,r,t} \cdot \kappa_{e,r}^H \cdot C_{e,r,t}$$
(51)

#### 4.5 Revenues and macroeconomic closure

#### Revenues

Production tax

$$ProdTaxREV_{i,r,t} = tax_{i,r,t}^{P} \cdot P_{i,r,t}^{Y} \cdot Y_{i,r,t}$$
(52)

Export tax

$$ExpTaxREV_{i,r,t} = \sum_{s} \left[ \left( tax_{i,r,s,t}^{EXP} + tax_{i,r,s,t}^{AMF} \right) \cdot \left( 1 + tax_{i,r,t}^{P} \right) \left( 1 + tCost_{i,r,s,t} \right) P_{i,r,t}^{Y} \cdot TRADE_{i,r,s,t} \right]$$
(53)

 $\underline{\text{Tariff}}$ 

$$TariffREV_{i,s,t} = \sum_{r} Tariff_{i,r,s,t} \cdot P_{i,r,s,t}^{CIF} \cdot TRADE_{i,r,s,t}$$
(54)

 $\underline{\text{Consumption tax}}$ 

$$ConsTaxREV_{i,s,t} = tax_{i,s,t}^{C} \cdot P_{i,s,t}^{DEMTOT} \cdot C_{i,s,t} + tax_{i,s,t}^{KGC} \cdot P_{i,s,t}^{DEMTOT} \cdot KG_{i,s,t} + \sum_{j} tax_{i,j,s,t}^{IC} \cdot P_{i,s,t}^{DEMTOT} \cdot IC_{i,j,s,t}$$
(55)

<u>Total revenue</u>

$$TaxREV_{s,t} = \sum_{i} ProdTaxREV_{i,s,t} + ExpTaxREV_{i,s,t} + TariffREV_{i,s,t} + ConsTaxREV_{i,s,t}$$
(56)

$$REV_{r,t} = \sum_{i} [P_{i,r,t}^{NatRes} NatRes_{i,r,t} + P_{i,s,t}^{Land} Land_{i,s,t} + P_{i,s,t}^{SkL} SkL_{i,s,t} + P_{i,s,t}^{UnSkL} UnSkL_{i,s,t} + \sum_{s} PCapital_{i,s,t} K_{i,r,s,t}] + TaxREV_{r,t}$$
(57)

$$BUDC_{r,t} = (1 - Sav_{r,t}) REV_{r,t}$$
(58)

<u>Closure</u>

$$INV_{i,r,s,t} = B_{r,t}a_{i,r,s}Capital_{i,s,t} \exp\left[\alpha \left(\frac{w_{i,s,t}^{Capital}}{P_{s,r}^{INVTOT}} - \delta_r\right)\right]$$
(59)

$$INVTOT_{s,t} = \sum_{i,r} INV_{i,r,s,t}$$
(60)

$$Sav_{r,t}REV_{r,t} = \sum_{i,s} P_{s,t}^{INVTOT} INV_{i,r,s,t} + WGDPVAL_t \cdot CABal_{r,t}$$
(61)

#### GDP and numeraire

National Accounts

$$\left(P_{i,r,t}^{D^{NA}}, D_{i,r,t}^{NA}\right) = \left(P_{i,r,t}^{D}, D_{i,r,t}\right)$$
(62)

$$P_{i,r,s,t}^{DEM^{NA}} = P_{i,r,s,t}^{DEM} \tag{63}$$

$$DEMTOT_{i,s,t}^{NA} = P_{i,s,t}^{D^{NA}} D_{i,s,t}^{NA} + \sum_{r} P_{i,r,s,t}^{DEM^{NA}} TRADE_{i,r,s,t}$$
(64)

$$P_{i,s,t}^{DEMTOT^{NA}} = \frac{DEMTOT_{i,s,t}^{NA}}{DEMTOT_{i,s,t}^{NA^*}}$$
(65)

$$\left(P_{i,r,t}^{KG^{NA}}, KG_{i,r,t}^{NA}\right) = \left(P_{i,s,t}^{DEMTOT^{NA}}\left(1 + tax_{i,r,t}^{KG}\right), \frac{P_{i,r,t}^{KG}}{P_{i,r,t}^{KG^{NA}}}KG_{i,r,t}\right)$$
(66)

$$\left(P_{i,r,t}^{C^{NA}}, C_{i,r,t}^{NA}\right) = \left(P_{i,s,t}^{DEMTOT^{NA}}\left(1 + tax_{i,r,t}^{C}\right), \frac{P_{i,r,t}^{C}}{P_{i,r,t}^{C^{NA}}}C_{i,r,t}\right)$$
(67)

$$GDP_{r,t} = \sum_{i} P_{i,r,t}^{CNA} C_{i,r,t}^{NA} + P_{i,r,t}^{KG^{NA}} KG_{i,r,t}^{NA} + \sum_{i \in TrT(i)} P_{i,r,t}^{Y} \left(1 + tax_{i,r,t}^{P}\right) TrSupply_{i,r,t} + \sum_{i,s} \left(P_{i,r,s,t}^{FOB} TRADE_{i,r,s,t} - P_{i,s,r,t}^{CIF} TRADE_{i,s,r,t}\right)$$
(68)

<u>Numeraire</u>

$$WGDPVAL_t = \sum_r GDP_{r,t} \tag{69}$$

$$\sum_{r} GDP_{r,t}^{\star} = WGDPVAL_{t} \tag{70}$$

## 4.6 Dynamics

Exogenous variables

$$TotalUnSkL_{r,t} = \left(1 + g_{r,t}^{L}\right) TotalUnSkL_{r,t-1}$$

$$\tag{71}$$

$$TotalSkL_{r,t} = \left(1 + g_{r,t}^{H}\right)TotalSkL_{r,t-1}$$

$$\tag{72}$$

$$Sav_{r,t} = Sav_{r,t-1} + \Delta Savings_{r,t} \tag{73}$$

Baseline

$$GDP_{r,t,ref}^{\star} = \left(1 + g_{r,t}^{GDP}\right)GDP_{r,t-1,ref}^{\star}$$
(74)

$$TFPJ_{j,r,t,ref} \cdot TFP_{r,t,ref} = \begin{cases} TFPAgr_{j,r,t} & \text{if } j \in Agri\\ \left(1 + \Delta g_j^{TFP}\right) TFPJ_{j,r,t-1,ref} \cdot TFP_{r,t,ref} & \text{if } j \notin Agri \end{cases}$$
(75)

$$CABal_{r,t,ref} = CABal_{r,t-1,ref} + \Delta CABal_{r,t}$$

$$\tag{76}$$

Simulation

$$TFPJ_{j,r,t,sim} = TFPJ_{j,r,t,ref} \tag{77}$$

$$TFP_{r,t,sim} = TFP_{r,t,ref} \tag{78}$$

$$CABal_{r,t,sim} = CABal_{r,t,ref} \tag{79}$$

# Sensitivity – Allocation of NTM cuts

As noted in the paper, there is no clue in the literature on NTM about which effects are induced by the presence of a measure depending on the sector (this could be a shift in demand, a shift in supply or a cost effect with different options about the rent it creates). That is why we assumed an equal repartition between the three channels available, all three being part of the "cost effect", but with different consequences in terms of rents (no rent, rent to local producers, rend to foreign producers).

From a methodological point of view, the sensitivity to this issue is not straightforward to study: the best sensitivity analysis that could be conducted would be to compare a similar cut in trade restrictiveness of NTMs starting from a different point (initial NTMs do no create rents, initial NTMs create rents to local producers, initial NTMs create rents to foreign producers). However, in our CGE context, such an experiment would impose a different calibration of the model on the 2007 data, hence preventing the comparability of the different simulations.

Therefore, the best sensitivity analysis we can provide is a bit different: we will test the sensitivity to the allocation of cuts in NTM trade restrictiveness, with the following intuitions built after the "protection for sale" framework:

- If the rents were only at the profit of local producers, then the cut negotiated in a TTIP agreement would be detrimental to these rents. We can get close to such an assumption by devoting all reduction (-25% of the total NTM ave) only to the tariff-equivalent part (labelled "NTMtariff").
- Similarly, if the rents are allocated to local and foreign producers and if protection is really for sale, then each party would try to reduce only its partner's rents. We model this situation by devoting all the reduction only to the export-tax equivalent part (labelled "NTMtaxexp").
- Finally, in order to compare our results with the usual assumptions in the CGE modelling community, we also provide a simulation where only non-rent-creating NTMs are cut (labelled "NTMtcost").

This note provides all the results displayed in the paper, both in our central case (one third of NTM cut to each modelling alternative) and in these three cases.

# Table 6 – Variation in agri-food trade and total trade

#### Paper table:

	Exporter	Importer	Agri-food			Total	Contribution of
			Volume	e pct		Volume	agri-food to total (%)
Atlantic (A)	EU	US	1	1.6	55.5	111.0	10.4
		EU	-1	0.1	-2.7	-48.9	20.7
	US	EU	3	4.9	159.0	149.2	23.4
	Total World		3	0.9	2.6	173.4	17.8

#### **Cuts to Tariff equivalents:**

	Exporter	Importer	Agri-food			Total	Contribution of agri-food to total
			Volume		pct	Volume	(%)
Atlantic (A)	EU	US		12.2	58.5	116.0	10.5
		EU		-10.8	-2.9	-49.8	21.7
	US	EU		37.2	169.6	154.3	24.1
	Total World			32.9	2.7	181.4	18.1

#### **Cuts to transaction costs**

	Exporter	Importer	Agri-food			Total	Contribution of agri-food to total
			Volume	p	oct	Volume	(%)
Atlantic (A)	EU	US		11.7	56.3	108.9	10.8
		EU		-10.7	-2.8	-49.0	21.8
	US	EU		36.7	167.3	148.3	24.7
	Total World			32.2	2.7	170.6	18.9

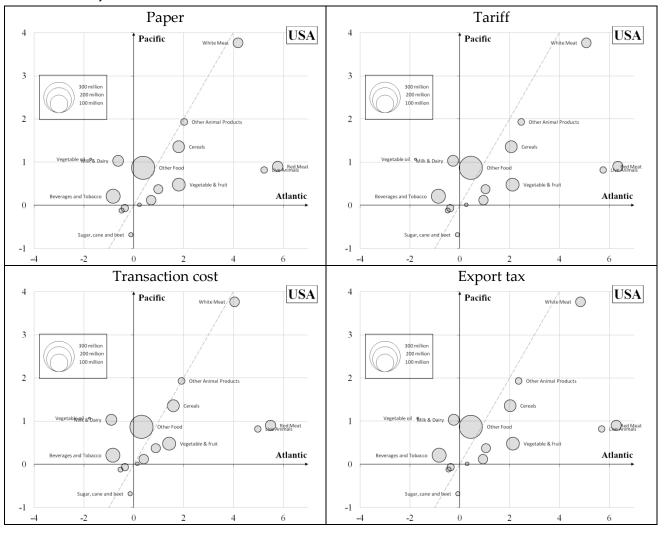
### Cuts to export tax equivalent

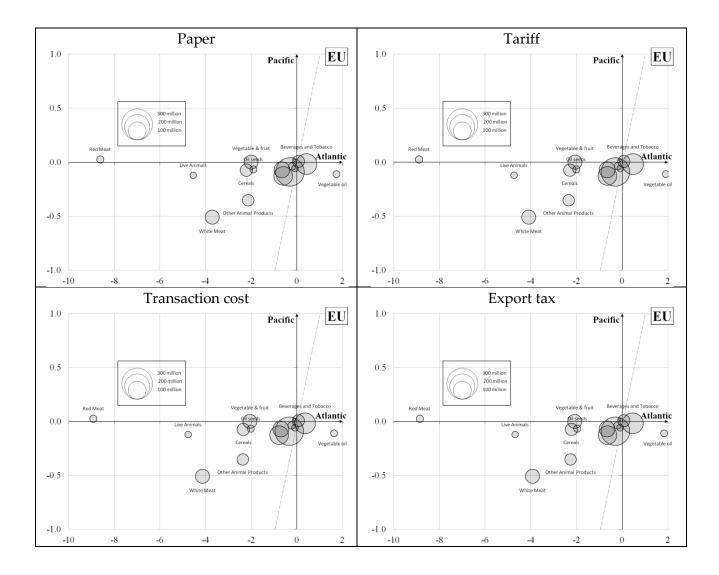
	Exporter	Importer	Agri-food			Total	Contribution of agri-food to total
			Volume		pct	Volume	(%)
Atlantic (A)	EU	US		11.6	55.7	112.6	10.3
		EU		-10.6	-2.8	-49.8	21.2
	US	EU		36.3	165.5	153.2	23.7
	Total World			31.8	2.6	177.7	17.9

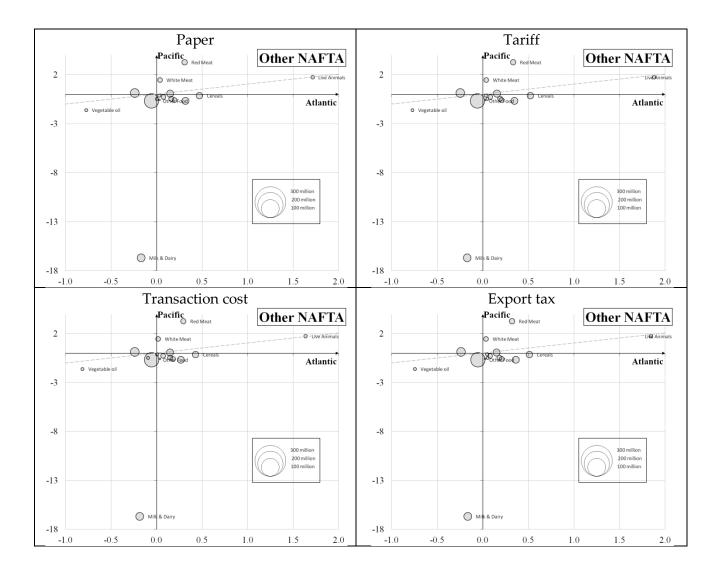
	Atlantic	NTMtariff	NTMtcost	NTMtaxexp
USA	1.1	1.3	0.9	1.2
EU28	-0.9	-1.0	-1.0	-0.9
Other NAFTA	0.0	0.1	0.0	0.1
Canada	0.0	0.0	0.0	0.0
Mexico	0.1	0.1	0.1	0.1
Other TPP	0.0	0.0	0.0	0.0
Chile Peru	-0.1	-0.1	-0.1	-0.1
SVM	0.0	0.0	-0.1	0.0
Other ASEAN	0.0	0.0	0.0	0.0
Japan	0.0	0.0	0.0	0.0
AUNZ	-0.1	-0.1	-0.1	-0.1

Table 7 – Agri-food output

# Figure 1 – Comparative variation in agri-food output (pct. variation) and initial agri-food value-added (million 2007 USD) for TTIP and TPP countries, 2025







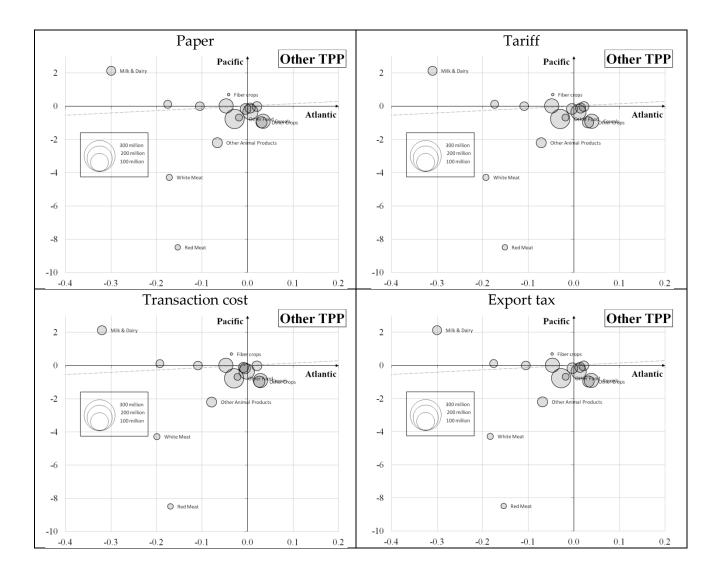


Table 8 – Variation in third countries' agri-food output, 2025 (percentage change)

	Scenarios							
	Atlantic	A NTMtariff	A NTMtcost	A NTMtaxexp	A / P	A NTMtariff / P	A NTMtcost / P	A NTMtaxexp / P
Potential TPP members	0.0	0.0	0.0	0.0	-0.1	-0.1	-0.1	-0.1
China	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
India	0.0	0.0	0.0	0.0	-0.1	-0.1	-0.1	-0.1
Korea	0.1	0.1	0.1	0.1	0.1	0.1	0.1	0.1
Other Asia	0.0	0.0	0.0	0.0	-0.1	-0.1	-0.1	-0.1
Other Latin America	-0.2	-0.2	-0.2	-0.2	-0.3	-0.3	-0.3	-0.3
Third Countries	-0.1	-0.1	-0.1	-0.1	-0.2	-0.2	-0.2	-0.2
Argentina	-0.3	-0.3	-0.3	-0.3	-0.4	-0.4	-0.4	-0.4
Brazil	-0.3	-0.3	-0.3	-0.3	-0.5	-0.5	-0.5	-0.5
EFTA	-0.2	-0.3	-0.2	-0.2	-0.6	-0.6	-0.6	-0.6
Russia	0.0	0.0	-0.1	0.0	-0.1	-0.1	-0.1	-0.1
Other Europe	-0.1	-0.1	-0.1	-0.1	-0.1	-0.1	-0.1	-0.1
Turkey	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Other Middle East	-0.1	-0.1	-0.1	-0.1	-0.1	-0.2	-0.2	-0.1
North Africa	-0.1	-0.1	-0.1	-0.1	-0.1	-0.1	-0.1	-0.1
Sub-saharan Africa	0.0	0.0	-0.1	0.0	-0.1	-0.1	-0.1	-0.1

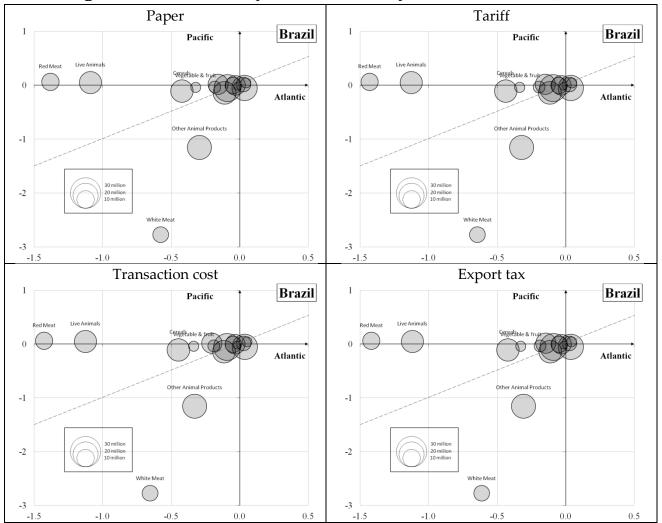


Figure 2 – Comparative variation in agri-food output (pct. variation) and initial agri-food value added (million 2007 USD) for third countries, 2025

